

**GENERAL SERVICES ADMINISTRATION**

Federal Supply Schedule Price List  
Authorized Federal Supply Schedule Price List



**Professional Engineering  
Services  
(PES)**

**General Services Administration, Federal Supply Service FSC Group 871**

**Contract No. GS-23F-0382K**

Supplement No. 5, effective 9/22/05

**Contract Period January 20, 1998 – February 19, 2013**

**1235 South Clark Street, Suite 400**

**Arlington, Virginia 22202**

**703 414-5001**

**703 414-5024 (Contracts)**

**703 414-5099 (Fax)**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.

The INTERNET address for GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov)

DECISIVE ANALYTICS Corporation is a small business.

Prices Shown Herein are Net (discount deducted)



### Customer Information

- 1a. Special Item Numbers (SINs) Awarded:  
871-1 Strategic Planning for Technology Programs/ Activities-Electrical  
871-1 (RC) Strategic Planning for Technology Programs/ Activities-Electrical  
871-2 Concept Development and Requirements Analysis-Electrical  
871-2 (RC) Concept Development and Requirements Analysis-Electrical  
871-3 System Design Engineering and Integration-Electrical  
871-3 (RC) System Design Engineering and Integration-Electrical  
871-4 Test and Evaluation-Electrical  
871-4 (RC) Test and Evaluation-Electrical  
871-5 Integration Logistics Support-Electrical  
871-5 (RC) Integration Logistics Support-Electrical  
871-6 Acquisition and Life Cycle Management-Electrical  
871-6 (RC) Acquisition and Life Cycle Management-Electrical
- 1b. Lowest Priced Item: SIN 871-1 Admin Level I
- 1c. Labor Categories: Located on Pg. 6
2. Maximum Order: \$750,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage: Domestic and Overseas Delivery
5. Points of Production: Arlington, Arlington County, VA  
Colorado Springs, El Paso County, CO  
Columbia, Howard County, MD  
Sellersburg, Clark County, IN  
Huntsville, Madison County, AL
6. Discount from list, prices or statement of net price: Not Applicable
7. Quantity Discounts: Not Applicable
8. Prompt Payment Terms: Net 30 Days
- 9a. Purchase Card Use under Micro-Purchase: Accepted under threshold
- 9b. Purchase Card Use above Micro-Purchase: Accepted above threshold
10. Foreign Items: Not Applicable
- 11a. Time of delivery: As agreed upon with customer
- 11b. Expedited Delivery: Not Applicable
- 11c. Overnight and 2-day delivery: Not Applicable
- 11d. Urgent Requirements: Not Applicable
12. F.O.B. Point: Destination
- 13a. Ordering Address: DECISIVE ANALYTICS Corporation  
Attention: Kelly McClelland  
1235 South Clark Street, Suite 400  
Arlington, Virginia 22202  
Voice: 703/414/5024  
Fax: 703/414/5099  
Email: [kelly.mcclelland@dac.us](mailto:kelly.mcclelland@dac.us)
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a



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|---|--|
| 14. Payment Address:                                | sample EPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).<br>DECISIVE ANALYTICS Corporation<br>Attention: Accounts Receivable<br>1235 South Clark Street, Suite 400<br>Arlington, Virginia 22202 |
| 15. Warranty Provisions:                            | Not Applicable   |
| 16. Export Packing Charges:                         | Not Applicable   |
| 17. Terms of Government purchase card acceptance    | Not Applicable   |
| 18. Terms of rental, maintenance, and repair        | Not Applicable   |
| 19. Terms of installation                           | Not Applicable   |
| 20. Terms of repair parts                           | Not Applicable   |
| 20a. Terms and conditions for any other services    | Not Applicable   |
| 21. Service and distribution points                 | Not Applicable   |
| 22. List of participating dealers                   | Not Applicable   |
| 23. Preventive maintenance                          | Not Applicable   |
| 24a. Special attributes:                            | None   |
| 24b. Section 508 compliance information:            | Not Applicable   |
| 25. Data Universal Number System (DUNS) number:     | 03-659-3457  |
| 26. Central Contractor Registration (CCR) database: | DECISIVE ANALYTICS's CCR is current and up to date.  |



**SIN 871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7 PRICING**  
 OFF SITE – DAC FACILITY  
 ON-SITE – CUSTOMER FACILITY

**OPTION YEAR 4 (August 11, 2008 - August 10, 2009)**

<u>Labor Category</u>	<u>Off Site Hourly Rate</u>	<u>On Site Hourly Rate</u>
Admin Level I	\$30.50	\$25.76
Admin Level II	\$53.83	\$45.45
Admin Level III	\$92.35	\$78.18
Assoc. Physical Eng/Systems Analyst	\$76.89	\$64.93
Physical Engineer	\$120.86	\$102.05
Systems Analyst	\$95.00	\$80.22
Lead Engineer I	\$118.89	\$100.39
Lead Engineer II	\$129.84	\$109.65
Lead Analyst I	\$109.23	\$92.23
Lead Analyst II	\$116.48	\$98.36
Senior System Analyst	\$126.24	\$106.60
Senior Physical Engineer	\$155.81	\$131.57
Senior Physical Engineer Manager	\$207.76	\$175.43
Senior Specialty Engineer	\$297.18	\$250.95
Senior BMDO Analyst	\$281.92	\$238.05
BMD Lead Engineer	\$167.70	\$141.61
BMD Program Analyst	\$144.68	\$122.47
Project Manager I	\$101.03	\$85.31
Project Manger II	\$135.98	\$110.41
Project Manager III	\$164.68	\$139.07
Program Manager I	\$123.00	\$108.02
Program Manager II	\$156.56	\$132.21
Program Manager III	\$209.66	\$177.05
Associate Research Analyst	\$42.59	\$35.97
Program Analyst I	\$79.78	\$67.37
Program Analyst II	\$114.89	\$97.03
Program Analyst III	\$134.24	\$113.36
Subject Matter Expert I	\$137.88	\$116.44
Subject Matter Expert II	\$148.02	\$125.00
Subject Matter Expert III	\$215.71	\$182.16
Business Specialist I	\$46.19	\$38.99
Business Specialist II	\$63.48	\$53.59
Business Specialist III	\$81.93	\$69.17
Business Specialist IV	\$121.76	\$102.82
Technical/Graphics Editor I	\$63.30	\$53.45
Technical/Graphics Editor II	\$97.30	\$82.16

*Note: Travel and Other Direct Costs (ODC's) are invoiced in accordance with the Federal Travel Regulations (FTR). Travel and Other Direct Costs are burdened with G & A in accordance with DECISIVE ANALYTICS Corporation's standard business practices.*

*Solutions for Success*



**SIN 871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7 PRICING**  
 OFF SITE – DAC FACILITY  
 ON-SITE – CUSTOMER FACILITY

**OPTION YEAR 5 (August 11, 2009 - August 10, 2010)**

<u>Labor Category</u>	<u>Off Site Hourly Rate</u>	<u>On Site Hourly Rate</u>
Admin Level I	\$31.72	\$26.79
Admin Level II	\$55.98	\$47.27
Admin Level III	\$96.04	\$81.31
Assoc. Physical Eng/Systems Analyst	\$79.97	\$67.52
Physical Engineer	\$125.69	\$106.13
Systems Analyst	\$98.08	\$83.43
Lead Engineer I	\$123.65	\$104.40
Lead Engineer II	\$135.04	\$114.04
Lead Analyst I	\$113.60	\$95.92
Lead Analyst II	\$121.14	\$102.30
Senior System Analyst	\$131.29	\$110.86
Senior Physical Engineer	\$162.05	\$136.84
Senior Physical Engineer Manager	\$216.07	\$182.45
Senior Specialty Engineer	\$309.07	\$260.98
Senior BMDO Analyst	\$293.20	\$247.58
BMD Lead Engineer	\$174.41	\$147.28
BMD Program Analyst	\$150.46	\$127.37
Project Manager I	\$105.07	\$88.72
Project Manger II	\$141.42	\$114.83
Project Manager III	\$171.27	\$144.64
Program Manager I	\$127.92	\$112.35
Program Manager II	\$162.82	\$137.49
Program Manager III	\$218.05	\$184.13
Associate Research Analyst	\$44.30	\$37.41
Program Analyst I	\$82.98	\$70.07
Program Analyst II	\$119.49	\$100.91
Program Analyst III	\$139.61	\$117.89
Subject Matter Expert I	\$153.94	\$121.09
Subject Matter Expert II	\$153.94	\$130.00
Subject Matter Expert III	\$224.34	\$189.45
Business Specialist I	\$48.03	\$40.55
Business Specialist II	\$63.48	\$55.73
Business Specialist III	\$85.20	\$71.94
Business Specialist IV	\$126.63	\$106.93
Technical/Graphics Editor I	\$65.83	\$55.59
Technical/Graphics Editor II	\$101.19	\$85.45

*Note: Travel and Other Direct Costs (ODC's) are invoiced in accordance with the Federal Travel Regulations (FTR). Travel and Other Direct Costs are burdened with G & A in accordance with DECISIVE ANALYTICS Corporation's standard business practices.*

*Solutions for Success*

[www.dac.us](http://www.dac.us)  
 703/ 414-5001 (Main Number)  
 703/ 414-5024 (Contracts)



**SIN 871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 871-7 LABOR CATEGORIES**

- Admin Level I: High School diploma or appropriate education/work experience for tasks assigned.  
Performs a range of clerical duties in support of technical and administrative personnel.
- Admin Level II: BA or equivalent experience and a minimum of 3 years providing administrative support to technical and management level personnel using various word processing, spreadsheet, database and other software applications.
- Admin Level III: BS/BA or equivalent experience plus a minimum of 5 years related work experience.  
Supervises administrative functions and staff and provides a range of mid to high level support to technical and management personnel using various word processing, spreadsheet, database and other software applications.
- Associate Physical Engineer: BS or equivalent experience plus up to 5 years related work experience.  
Under frequent supervision, performs a variety of system design and development activities within a project. Provides technical support to engineers and senior level engineers.
- Associate Analyst: BA or equivalent experience plus up to 5 years related work experience. Under frequent supervision, performs a variety of analytical tasks and supports other analysts and senior analysts.
- Physical Engineer: BS or equivalent experience plus a minimum of 5 years related work experience or PhD. Works under general supervision of Sr. Engineers and applies developed skills and knowledge to perform a variety of system design and development activities.
- Systems Analyst: BA or equivalent experience plus a minimum of 5 years related work experience or PhD. Works under general supervision of Sr. Analysts and applies developed skills and knowledge to perform a variety of analytical tasks.
- Lead Engineer I: BS/BA or equivalent experience plus 10 years related work experience or advanced degree plus 7 years related work experience, including 2 years management experience. Provides leadership and management of a broad range of technical efforts within a specific project exercising independent judgment in the performance of all duties.
- Lead Engineer II: BS/BA or equivalent experience plus 15 years related work experience or advanced degree plus 12 years related work experience, including 4 years of management experience.  
Provides leadership and management of a broad range of technical efforts exercising independent judgment and providing high level analytical solutions to complex or unusual technical or management problems.
- Lead Analyst I: BA or equivalent experience plus 10 years related work experience or advanced degree and 7 years related work experience, including 2 years management experience. Provides leadership and management of a broad range of analytical efforts within a specific project exercising independent judgment in the performance of all duties.
- Lead Analyst II: BA or equivalent experience plus 15 years related work experience or advanced degree plus 12 years related work experience, including 4 years of management experience. Provides leadership and management of a broad range of analytical efforts exercising independent judgment and providing high level analytical solutions to complex or unusual technical or management problems.
- Sr. BMDO Analyst: Advanced degree and 20 years BMDO related experience, and 5 years experience at the Sr. Executive level. Duties may include but are not limited to providing high-level technical expertise to BMD Program Leads related to acquisition strategy & reform.
- BMD Lead Engineer: Advanced degree and 20 years BMDO related engineering experience or 15 years BMDO related engineering experience and advanced degree. Duties may include but are not limited



to leading detailed engineering studies of BMD systems, conducting architecture analyses, and providing systems analysis/modeling of simulation expertise.

**BMD Program Analyst:** Advanced degree and 20 years BMDO related experience or 15 years BMDO related experience and advanced degree. Duties may include but are not limited to providing high level analysis of BMD programs such as program management, strategic planning, and budget analyses.

**Senior Systems Analyst:** BA or equivalent experience plus 20 years related work experience or advanced degree plus 15 years related work experience, including 4 years of management experience. Manages large projects covering a broad range of complex analytical tasks which require highly specialized and diverse knowledge.

**Senior Physical Engineer:** BS or equivalent experience plus 20 years related work experience or advanced degree plus 15 years related work experience, including 4 years of management experience. Manages large projects covering a broad range of complex technical tasks which require highly specialized and diverse knowledge.

**Senior Physical Engineer Manager:** BS plus 25 years related work experience or advanced degree and 20 years related work experience to include 5 years management experience. With lead program responsibilities, manages large technical projects requiring highly specialized and diverse knowledge and is responsible to top management.

**Senior Specialty Engineer:** Advanced degree and 25 years related work experience to include management experience at the senior executive level. Provides highly specialized consulting and leadership to large programs or projects requiring complex technical knowledge.

**Project Manager I:** BA/BS or equivalent experience plus minimum of 5 years related work experience or advanced degree. Responsibilities include but are not limited to, managing all aspects of projects, such as ensuring adherence to project schedules, efficient use of resources, and project completion. Usually works under supervision of program manager or senior technical director.

**Project Manager II:** BA/BS or equivalent experience plus minimum of 10 years related work experience or advanced degree and 5 years of related work experience. Responsibilities include but are not limited to managing all aspects of projects, such as ensuring adherence to project schedules, efficient use of resources, and project completion.

**Project Manager III:** BA/BS or equivalent experience plus minimum of 20 years related work experience or advanced degree and 15 years of related work experience. Responsibilities include but are not limited to managing all aspects of projects, such as ensuring adherence to project schedules, efficient use of resources, and project completion.

**Program Manager I:** BA/BS or equivalent experience plus minimum of 5 years related work experience or advanced degree. Responsibilities include but are not limited to, providing technical expertise and leadership abilities to manage large-scale, programs or projects.

**Program Manager II:** BA/BS or equivalent experience plus minimum of 15 years related work experience or advanced degree and 10 years of related work experience. Responsibilities include but are not limited to, providing technical expertise and leadership abilities to manage large-scale, programs or projects.

**Program Manager III:** BA/BS or equivalent experience plus minimum of 25 years related work experience or advanced degree and 20 years of related work experience. Responsibilities include but are not limited to, providing technical expertise and leadership abilities to manage large-scale, programs or projects.



Associate Research Analyst: BA or equivalent plus minimal experience. Responsibilities include but are not limited to, supporting technical programs through research, writing reports and analysis, in addition to administrative tasks such as filing, typing documents, and various other clerical assignments.

Program Analyst I: BA or equivalent experience plus minimum of 1 year related work experience. Responsibilities include but are not limited to, providing analytical expertise using highly developed skills in support of various tasks and offers solutions to technical or managerial problems.

Program Analyst II: BA or equivalent experience plus minimum of 6 years related work experience or advanced degree and 1 year of related work experience. Responsibilities include but are not limited to, providing analytical expertise using highly developed skills in support of various tasks and offers solutions to technical or managerial problems.

Program Analyst III: BA or equivalent experience plus minimum of 12 years related work experience or advanced degree and 7 years of related work experience. Responsibilities include but are not limited to, providing analytical expertise using highly developed skills in support of various tasks and offers solutions to technical or managerial problems.

Subject Matter Expert I: BA or equivalent experience plus minimum of 10 years related work experience or advanced degree and 5 years related work experience. Responsibilities include but are not limited to, providing technical knowledge and expertise in a specific area of interest. This may include supporting the development, testing and evaluation of products or services in a specific technological area.

Subject Matter Expert II: BA or equivalent experience plus minimum of 15 years related work experience or advanced degree and 10 years related work experience. Responsibilities include but are not limited to, providing technical knowledge and expertise in a specific area of interest. This may include supporting the development, testing and evaluation of products or services in a specific technological area.

Subject Matter Expert III: BA or equivalent experience plus minimum of 20 years related work experience or advanced degree and 15 years related work experience. Responsibilities include but are not limited to, providing technical knowledge and expertise in a specific area of interest. This may include supporting the development, testing and evaluation of products or services in a specific technological area.

Business Specialist I: Associates degree plus 2 years administrative experience or high school diploma plus minimum of 5 years administrative experience. Responsibilities include but are not limited to, performing administrative tasks such as filing, typing documents, and various other clerical responsibilities as assigned.

Business Specialist II: BA or equivalent work experience plus minimum of 3 years related work experience. Responsibilities include but are not limited to, providing administrative support to management and technical personnel in areas such as business administration, program control, finance, and human resources.

Business Specialist II: BA or equivalent work experience plus minimum 5 years of related work experience or advanced degree. Responsibilities include but are not limited to, providing administrative support to management and technical personnel in areas such as business administration, program control, finance, and human resources.

Business Specialist I: Associates degree plus 2 years administrative experience or high school diploma plus minimum of 5 years administrative experience. Responsibilities include but are not limited to,



performing administrative tasks such as filing, typing documents, and various other clerical responsibilities as assigned.

**Business Specialist IV:** BA or equivalent work experience with minimum 10 years related work experience or advanced degree with minimum of 5 years related work experience. Responsibilities include but are not limited to, supervising administrative staff and providing leadership and managerial support to technical personnel in areas such as business administration, program control, finance, and human resources.

**Technical/Graphics Editor I:** BS/BA or equivalent work experience with minimum 1 years related work experience or advanced degree. Responsibilities include but are not limited to, revising and editing technical documents and providing graphics support for deliverables.

**Technical/Graphics Editor II:** BS/BA or equivalent work experience with minimum 6 years related work experience or advanced degree with minimum 1 year related work experience. Responsibilities include but are not limited to, revising and editing technical documents and providing graphics support for deliverables.

**Note:** 4 years of general experience is considered equivalent to a Bachelor's degree and 5 years general experience plus BA/BS is equivalent to a Master's Degree.